

AfDB Business Opportunity Seminar

Séminaire d'opportunités d'affaires de la BAD



Tunisia, Tunisie

October 3-4 Octobre
2019

Mövenpick Hotel du Lac

Agenda



AFRICAN DEVELOPMENT BANK GROUP
GROUPE DE LA BANQUE AFRICAINE
DE DEVELOPPEMENT



frmb.afdb.org



BOS@afdb.org



DAY 1 – THURSDAY, OCTOBER 3, 2019

08:30 - 09:00 - Registration

SESSION I – OVERVIEW OF THE AFRICAN DEVELOPMENT BANK GROUP

09:00 – 09:05 - **Welcome Remarks by the North Africa Regional Development, Integration and Business Delivery Office Director General, African Development Bank**

09:05 – 09:15 - **Opening Remarks by the Resource Mobilization and Partnerships Director, African Development Bank**

09:15 – 09:30 - **African Development Bank 's Strategy and Priorities for Transforming Africa under the new Development and Business Delivery Model**
Strategy and Operational Policies Department (SNSP)

09:30 – 10:00 - **The African Development Bank in Northern Africa**
North Africa Regional Development, Integration and Business Delivery Office (RDGN)

10:00 – 10:45 - **Q&A Session**

10:45 – 11:00 - **Group Photo and Coffee Break**

SESSION II – PROCUREMENT

11:00 – 11:15 - **Rules and Procedures for Procurement for Projects funded by the African Development Bank**
Fiduciary and Inspection Department (SNFI)

11:15 – 12:00 - **Q&A Session**

12:00 – 12:15 - **Rules and Procedures for Procurement of Goods, Works and Services (Internal procurement)**
General Services and Procurement Department (CHGS)

12:15 – 13:00 - **Q&A Session**

13:00 – 14:00 - **Lunch Break**

SESSION III – SAFEGUARDS

14:00 – 14:15 - **Rules and Procedures for Environmental and Social Safeguards**
Safeguards and Compliance Department (SNSC)

14:15 – 14:45 - **Q&A Session**



SESSION IV – DOING BUSINESS WITH THE AFRICAN DEVELOPMENT BANK PRIVATE SECTOR

14:45 – 15:00 - Financial Products for Private Sector

Syndication, Co-Financing and Client Solutions (FIST)

15:00 – 15:30 - Activities in Private Sector Development Sectors: strategies and Pipeline of Projects

- Financial Sector Department (PIFD)
- Industrial and Trade Development (PITD)
- Infrastructure, Cities and Urban Development (PICU)

15:30 – 15:45 - Coffee Break

15:45 – 16:45 - Q&A Session





DAY 2 – FRIDAY, OCTOBER 4, 2019

SESSION V – SECTOR OPERATIONS

09:00 – 09:20 - Case Studies: Experience working with the African Development Bank

To be selected – two companies from the Region

09:20 – 09:45 - Q&A Session

09:45 – 10:00 - Activities in the Energy and Transport Sectors: Strategies and Pipeline of Projects

Regional Sector Division 1 (RDGN.1)

10:00 – 10:45 - Q&A Session

10:45 – 11:00 - Coffee Break

11:00 – 11:15 - Activities in the Agriculture & Agro Business, Human Development and Water & Sanitation Sectors: Strategies and Pipeline of Projects

Regional Sector Division 2 (RDGN.2)

11:15 – 12:00 - Q&A Session

12:00 – 12:10 - Closing Remarks by the Resource Mobilization and Partnerships Director and the Director General of RDGN , African Development Bank

12:10 – 13:30 - Lunch Break

13:30 – 17:30 - One-on-One Sessions with Technical Departments (optional)

CONTACTS

Resource Mobilisation and Partnerships Department (FIRM)
&

Regional Development, Integration and Business Delivery Office North (RDGN)

Email: BOS@afdb.org



AFRICAN DEVELOPMENT BANK GROUP