

AFRICAN DEVELOPMENT BANK Business Opportunity Seminar



22-23 November
2018

Pretoria, South Africa

Saint George Hotel & Convention Center

INFORMATION NOTE



AFRICAN DEVELOPMENT BANK GROUP



BOS AfDB

Date	22 – 23 November, 2018
Venue	Saint George Hotel & Convention Center
Hosted by	Resource Mobilization and Partnerships Department (FIRM) & Southern Africa Regional Development and Business Delivery Office (RDGS)

Background

The African Development Bank (the Bank) is organizing a Business Opportunity Seminar (BOS) from November 22 to 23, 2018, in Pretoria, South Africa.

BOSs are one-stop forum for consultants, contractors, manufacturers, and suppliers from the Bank Group's member countries looking to provide goods and services to the Bank Group projects in Africa. BOSs help in strengthening the relationship between the Bank, its shareholders and the private sector. Participants will be introduced to the Bank's priority sectors, referred to as the High 5s, namely: Light up & Power Africa (energy), Feed Africa (agriculture), Integrate Africa (transport infrastructure), Industrialize Africa (private sector development) and Improve the Quality of Life for the People of Africa (water and sanitation, and human development).



Objectives

The BOS is intended for participants to:

- Learn about the Bank Group's strategic direction, operational priorities, project pipeline and ongoing sovereign and non-sovereign operations;
- Hear about the Bank Group's financial products and instruments;
- Meet with Bank Group's sector and regional specialists;
- Network with other consulting firms and equipment suppliers in non-regional and regional member countries of the Bank Group;
- Learn the qualification criteria for Bank-financed contracts; and
- Discover business opportunities in Africa.

Expected Outputs

The BOS is expected to increase the pool of competent providers of goods and services that can qualify for the Bank's projects, thereby contributing to the efficient implementation and ultimate success of Bank Group's development initiatives.

Program

The two-day event will consist of plenary sessions as well as one-on-one sessions to allow for more in-depth discussions on the various sectors, geographic distribution of ongoing and upcoming projects etc.

The program will be built around the following topics:

1. Presentation by the Strategy and Operational Policy Department (SNSP)

- Overview of the Bank Group vision, and strategy including emerging initiatives, policies and general operational activities highlighting the current lending program.

2. Presentation by the Southern Africa Regional Development and Business Delivery Office (RDGS)

- Overview of how the African Development Bank Group supports economic, social and business development, as well as regional integration in the Southern Region.

3. Presentations by the Fiduciary and Financial Management and Procurement Policy Department (SNFI), General Services and Procurement Department (CHGS) and the Safeguards and Compliance Department (SNCS)

- Overview of the Bank's procurement rules and procedures and Environmental & Social Safeguards under Bank Group financed projects, as well as regarding the recruitment of firms/individual consultants and venues for accessing opportunities.

4. Presentations by the various Operational Departments conducting non-sovereign and sovereign operations

- Outlining the non-sovereign and sovereign business opportunities, highlighting the opportunity for Africa-based vendors, suppliers, manufacturers and consultants to contribute to the economic transformation in Africa.

Description of ongoing and potential non-sovereign and sovereign operations in sectors of interest.

5. Presentation by companies in charge of implementation of Bank projects in the Region

- Overview of their experiences in the implementation of projects with the Bank.

B to Bs Meetings

The B to Bs meetings will be held on Friday, 23 November from 13h30 to 17h30. This time will be entirely devoted to in-depth business development exchanges between Bank technical experts and interested BOS participants.

If you require one-on-one meetings, please fill out the attached profile as soon as possible.

<http://bit.do/es49w>

These profiles will help us to effectively plan for bilateral meetings and networking opportunities; it will allow us to offer a program best suited to the needs and objectives of the participants.

Participants must send us their requests for one-on-one meetings and indicate their area(s) of interest at least two weeks prior to the event.

Target participants

- Consultants and consulting firms
- Civil works contractors
- Manufacturers
- Suppliers
- Commercial attaches of Embassies

Practical information

Business Opportunity Seminar Venue

The venue of the BOS is the Saint George Hotel & Convention Centre, situated at a 20-min drive from O.R Tambo International Airport and from the historic capital city of Pretoria.

Physical address:

58 Doornkloof
Goede Hoop Avenue, M57
RIETVLEIDAM – Pretoria
South Africa
Tel: +2711 316 5541/2



Registration

Participants are invited to register using the website, no later than 15 November 2018.

<https://fmb.afdb.org/?page=bos&subpage=event&lang=en>

If you are having difficulty logging in, please contact us at BOS@afdb.org.

General Visa Information

To enter South Africa, you must have a valid passport and visa (if you are not exempted). Full lists of exempt countries and specific agreements can be found at <http://www.dha.gov.za/index.php/immigration-services/exempt-countries>.

Visitors' visas are for international travelers (citizens of other countries) who have permanent residence outside South Africa and who wish to visit the country on a temporary basis for tourism or business purposes for a period of 90 days or less.

You must ensure that you apply for the correct visa/permit. Visas are not issued at South African ports of entry, and airline officials are obliged to insist on visas before allowing passengers to board. If you arrive without a visa, immigration officials are obliged to put you onto a flight back to your home country. Entry in the country may also be refused if the purpose of visit was not correctly stated.

We wish to bring to your attention that requirements for visitor's visas differ from country to country and the requirements are subject to change.

Vaccinations

Disease risk for those travelling to South Africa is low where the itinerary involves the major cities. There is no current requirement for yellow fever vaccination, except where travelers have come from yellow fever zone countries such as sub-Saharan Africa.

Arrival and Transportation

The international airport is O.R.Tambo International Airport and most airlines have direct flights to and from South Africa including: Air France, British Airways, Egypt Air, Emirates, Ethiopian Airlines, Etihad Airways, KLM, Lufthansa, Swiss, Turkish Airlines etc.

Additional information can be obtained at the following link: <http://ortambo-airport.com/index.php>

It should be noted that participants have to arrange their own travel from their respective countries and local transportation to the hotel of their choice from the airport.

Though taxis are available at the airport, we strongly recommend you to use a shuttle service of the hotel, if available. Eventually, Uber and Taxify can be used as another option.



Accommodation

We encourage participants to make their reservations in the same hotel as the venue (Saint George Hotel & Conference Centre), where we have secured a number of standard rooms at negotiated rates. In order to insure room availability at negotiated rates, it is highly recommended to make reservations as early as possible.

Other accommodation facilities are available in reasonable distance to the event venue, for all range of budget from guesthouses to chain hotels. Examples nearby the Saint George Hotel include:

Pheasant Hill B&B

Address: Sterkfontein Ave, Pretoria, 0062, South Africa

Phone: +27 12 941 1724

Website: <http://www.pheasanthill.co.za/>

River Meadow Manor

Address: 1 Jan Smuts Ave, Twin River Estates, Centurion, 0062, South Africa

Phone: +27 12 667 9660

Website: <http://www.rmmanor.co.za/>

Africa Pride Country Lodge

Address: 1 Jan Smuts Ave, Twin River Estates, Centurion, 0062, South Africa

Phone: +27 12 667 9660

Website: <http://www.rmmanor.co.za/>

Protea Hotel by Marriott Pretoria Centurion

Address: 1 Jan Smuts Ave, Twin River Estates, Centurion, 0062, South Africa

Phone: +27 12 667 9660

Website: <http://www.rmmanor.co.za/>

Wi-Fi

Wi-Fi will be available throughout the meeting venue. The login credentials will be provided to participants at the time of registration.



Useful notes

Facilities

The BOS' facilities are accessible to persons with disabilities and assistance will be provided if needed.

Security

Normal security precautions are advised during your stay in South Africa. Participants may wish to consult their respective countries travel notice for further information.

Travel and other costs

While attendance to the event is free, the Bank does not cover the daily subsistence for the participants. However, lunch and coffee breaks will be offered to all participants during the two days at the venue of the event.

Participants will likewise, be responsible for all travel-related costs for participation in the BOS. This includes return airfare, hotel accommodation, daily subsistence, ground transport, and visas, if required.



Other useful information

ABOUT SOUTH AFRICA

South Africa, officially the Republic of South Africa (RSA), is a multiethnic democratic society, encompassing a wide variety of cultures, languages and religions.

Its constitution has 11 official languages, which include English, Afrikaans, Zulu and Sotho, and it is often referred to as the “Rainbow Nation”, which describes the country’s developing multicultural diversity in the wake of the segregationist apartheid ideology.

It is a constitutional parliamentary Republic, boasting of 9 provinces, which include Gauteng, Cape Town and Durban.

It has three capitals: Cape Town (Legislative); Pretoria (Administration / Executive); and Bloemfontein (Judicial).

CURRENCY AND BANKING

South African currency is the Rand (ZAR).

There are numerous banks and ATM available in all major facilities.

The banks are generally open from 8.30am to 3.30pm, Monday to Friday.

Visa and MasterCard are widely accepted in South Africa. American Express and Diner's Club are accepted in major centers. Forex Bureaux are also readily available in cities.

CLIMATE

South Africa’s typical November weather is dry and moderate, with temperatures averaging from 16° to 30° during the day.



COMMUNICATION

The South African telecommunication infrastructure is cutting edge, and connections to countries beyond its borders are easy and efficient.

The service providers include 2 landline operators – Telkom and Neotel. Together they provide telephony services to residential homes, accommodation establishments, visitor centres, tourism and leisure facilities, and public call boxes across the country. Telkom also offers World Call calling cards, which allow you to call to any destination in the world from a Telkom line in South Africa - including those in hotels - at standard Telkom rates.

Useful Information on dialing codes:

- For outgoing international calls, dial 00 plus the country and area codes of the destination concerned. Or obtain 24-hour assistance by calling 10903
- For incoming international calls, the code is +27 followed by the city code or cell phone code, dropping the first 0.
- 08 numbers are free to the caller, 0860 numbers are charged at local rates; 0861 numbers are at a flat rate
- Important local city dialing codes are:
012 Pretoria; 011 Johannesburg; 021 Cape Town; 031 Durban.

ARTS AND ENTERTAINMENT

ENTERTAINMENT	WEBSITE ADDRESS
Hartebeespoort	www.hartbeespoortonline.co.za
Johannesburg Zoo	www.jhbzoo.org.za
Pretoria Zoo	www.nzg.ac.za
Johannesburg Planetarium	www.planetarium.co.za
The Cradle of Humankind	www.cradleofhumankind.co.za
The Market Theatre	www.markettheatre.co.za
Monte Casino Theatre	www.montecasinotheatre.co.za
The South African State Theatre	www.statetheatre.co.za
Irene Village Market	www.irenemarket.co.za
Pretoria Wine Club	lynn@pretoria.co.za
Acrobranching	www.acrobranch.co.za
Maboneng Precinct	www.mabonengprecinct.com
Gold Reef City	www.tsogosun.com/gold-reef-city-casino
Ice Skating	www.theicerink.co.za



NATIONAL PARKS

With more than 20 **South African National Parks**, including two of the world's most renowned wildlife reserves, the Kruger National Park and the Kgalagadi Transfrontier Park, plus almost as many regional parks, the country is a wild life & eco-destination second to none.

Much of our wildlife can be seen in all national parks, which protect them and aid in maintaining their ecosystems. Not only is South Africa home to the Big Five and number of endangered animals, such as the African Wild Dog and the Pangolin, but it also has a superb variety of marine life.

SHOPPING

Irene Village Mall is ideally located from the Venue (10-min drive), offering a variety of dining and shopping possibilities.

<http://www.irenemall.co.za/>

General website for Shopping Centers & Malls around Pretoria:

www.showme.co.za/pretoria/lifestyle/list-of-pretoria-shopping-centres

List of other major shopping malls around Pretoria and Centurion:

NAME OF MALL	LOCATION	WEBSITE ADDRESS
Menlyn Park	Menlyn (Pretoria)	www.menlynpark.co.za
Kolonnade Shopping Centre	Pretoria	www.kolonnadecentre.co.za
Hatfield Plaza	Hatfield (Pretoria)	www.hatfieldplaza.co.za
Centurion Mall	Centurion	www.centurionmall.co.za
Woodlands Mall	Pretoria	www.woodlandsboulevard.co.za
Wonderpark	Pretoria	www.wonderparkcentre.co.za
Festival Mall	Kempton Park	www.festivalmall.co.za
Mall of Africa	Midrand	www.mallofafrica.co.za



TRANSPORTATION

Transport options in South Africa include car hire; bus, rail and taxi services; and a range of domestic flights.

Taxi services are restricted to private, metered taxis that have to be specifically called for service. Taxis also include minibus taxis, but use these services with caution as vehicles are often unroadworthy and drivers a little careless.

Train

In June 2012, The Gautrain was introduced, which is an 80-kilometre mass rapid transit railway system in Gauteng. It links Johannesburg, Pretoria, Ekurhuleni, O.R Tambo International Airport and Sandton. It was built to relieve the traffic congestion in the Johannesburg – Pretoria traffic corridor and offer commuters a viable alternative to road transport. This modern train offers international standards of public transport with high levels of safety, reliability, predictability and comfort.

Costs, from OR Tambo to the following points:

Sandton	Midrand	Centurion	Pretoria	Hatfield
R135	R145	R155	R155	R155

For more information on the fares and more, you may go to: www.gautrain.co.za

Renting a vehicle

To hire a car in South Africa, drivers must have an international drivers' license and a minimum of 5 years' experience. Note also the steering wheel is on the right hand side.

Major car rentals companies:

Avis Rent a Car	Sizwe Car Rentals
Tel: +27 11 923 3660	Tel: +27 86 110 1116
Email: reservations@avis.co.za	Email: reservations@sizwecarrental.co.za
Hertz	Imperial/Europcar Car Rental
Tel: +27 21 935 4800	Tel: +27 11 574 1000
Email: res@hertz.co.za	Email: info@europcar.co.za

RESTAURANTS

There are many dining places available around the event venue, the closest being A'la Turka (Turkish/Greek/Lebanese cuisine) and RocoMamas Irene Village.

Every kind of place can be found around Pretoria and Johannesburg and visitors will enjoy all types of eating-out, from local to Africa, Mediterranean, Indian, Italian, Modern cuisine. Below some sites to guide your selection:

www.zapmet.co.za

www.zomato.com

www.dining-out.co.za/restaurants

www.theculturetrip.com

JOINT EVENT

Resource Mobilisation & Partnerships Departments (FIRM)
&
Southern Africa Regional Development and Business Delivery Office (RDGS)

Contact: BOS@afdb.org



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