

# AFRICAN DEVELOPMENT BANK GROUP

## Business Opportunity Seminar



22-23 November  
2018

AGENDA

**Pretoria, South Africa**

Saint George Hotel & Convention Center



AFRICAN DEVELOPMENT BANK GROUP



BOS AfDB

# Day 1

THURSDAY, NOVEMBER 22, 2018

**08:30 - 09:00** Registration

## **SESSION I – OVERVIEW OF THE AFRICAN DEVELOPMENT BANK GROUP**

**09:00 - 09:05** Introductory Remarks by the Executive Director representing South Africa, Lesotho, Eswatini, African Development Bank

**09:00 – 09:10** Welcome Remarks by the Director General, African Development Bank

**09:10 – 09:15** Opening Remarks by the Resource Mobilization and Partnerships Director, African Development Bank

**09:15 – 09:30** **African Development Bank 's Strategy and Priorities for Transforming Africa under the new Development and Business Delivery Model**  
Strategy and Operational Policies Department (SNSP)

**09:30 – 10:00** **The African Development Bank in Southern Africa**  
Regional Development, Integration and Business Delivery – South (RDGS)

**10:00 – 10:45** Q&A Session

**10:45 – 11:00** **Coffee Break**

## **SESSION II – PROCUREMENT**

**11:00 – 11:15** **Rules and Procedures for Procurement for Projects funded by the African Development Bank**  
Fiduciary and Inspection Department (SNFI)

**11:15 – 12:00** Q&A Session

**12:00– 12:15** **Rules and Procedures for Procurement of Goods, Works and Services (consultants)**  
General Services and Procurement Department (CHGS)

**12:15 – 13:00** Q&A Session

**13:00 – 14:00** **Lunch Break**

## **SESSION III – SAFEGUARDS**

**14:00 – 14:15** **Rules and Procedures for Environmental and Social Safeguards**  
Safeguards and Compliance Department (SNCS)

**14:15 – 14:45** Q&A Session



## SESSION IV – DOING BUSINESS WITH THE AFRICAN DEVELOPMENT BANK PRIVATE SECTOR

### 14:45 – 15:00 Financial Products for Private Sector

Syndication, Co-Financing and Client Solutions (FIST) and Private Sector Support (PISD)

### 15:00 – 15:30 Activities in Private Sector Development Sectors: strategies and Pipeline of Projects

- Financial Sector Department (PIFD)
- Industrial and Trade Development (PITD)
- Infrastructure, Cities and Urban Development (PICU)

### 15:30 – 15:45 Coffee Break

### 15:45 – 16:45 Q&A Session

### 16:45 – 16:55 Group photo

### 17:00 – 19:30 Cocktail

## Day 2

FRIDAY, NOVEMBER 23, 2018

## SESSION V – SECTOR OPERATIONS

### 09:00 – 09:20 Case Studies: Experience working with the African Development Bank

To be selected – two companies from the Region

### 09:20 – 09:45 Q&A Session

### 09:45 – 10:00 Activities in the Energy and Transport Sectors: Strategies and Pipeline of Projects

Regional Sector Division 1 (RDGS.1)

### 10:00 – 10:45 Q&A Session

### 10:45 – 11:00 Coffee Break

### 11:00 – 11:15 Activities in the Agriculture & Agro Business, Human Development and Water & Sanitation Sectors: Strategies and Pipeline of Projects

Regional Sector Division 2 (RDGS.2)

### 11:15 – 12:00 Q&A Session

### 12:00 – 12:05 Closing Remarks by the Resource Mobilization and Partnerships Director, African Development Bank

### 12:05 – 13:30 Lunch Break

### 13:30 – 17:30 One-on-One Sessions with Technical Departments





## JOINT EVENT

Resource Mobilisation and Partnerships Department (FIRM)  
&  
Southern Africa Regional Development and Business Delivery Office (RDGS)

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