

AfDB Business Opportunities Seminar

Information note



June 20-21, 2017

African Development Bank
Headquarters' Building Auditorium
Abidjan, Côte d'Ivoire



1 Light up & power Africa



2 Feed Africa



3 Integrate Africa



4 Industrialise Africa



5 Improve the quality of life for the people of Africa

Date	June 20-21, 2017
Venue	Abidjan, Côte d'Ivoire - Headquarters' Building Auditorium
Hosted by	Resource Mobilization & Partnerships Department

Background

The African Development Bank (AfDB) is conducting a Business Opportunities Seminar (BOS) on 20-21 June 2017 on AfDB financed projects. BOSs are one-stop fora for consultants, contractors, manufacturers, and suppliers from the Bank Group's member countries looking to provide goods and services to AfDB Group projects in Africa. BOSs help strengthen the relationship between the AfDB and its shareholders. Sectors to be covered are the Bank's High 5 priorities, in particular, infrastructure (energy, transport), water and sanitation, agriculture and human development.



Objectives

The BOS is intended for participants to:

- ✎ Learn about the Bank Group's strategic directions, operational priorities, project pipelines and ongoing sovereign and non-sovereign operations;
- ✎ Hear about the Bank Group's financial products and instruments;
- ✎ Meet with Bank Group sector (and if requested, regional) specialists;
- ✎ Meet with Bank Group staff in procurement, project management and related operations;
- ✎ Network with other consulting firms and suppliers in non-regional and regional member countries of the Bank Group;
- ✎ Listen to presentations on how to qualify for AfDB-financed contracts; and
- ✎ Discover what business opportunities are available, and where across Africa.

At the end of the BOS, participants would have:

- ✎ Discovered the advantages of AfDB-financed contracts;
- ✎ Obtained a sound understanding of the AfDB's policies and procedures for the procurement of goods and works, and the recruitment of consultants;
- ✎ Learned how to locate business opportunities;
- ✎ Learned the best ways to prepare responsive bids and proposals;
- ✎ Received first-hand information on contracting opportunities by sector currently available under ongoing AfDB-financed projects, and upcoming AfDB pipeline projects by region; and
- ✎ Explored areas of cooperation with other participants at the BOS.

Expected Outputs

The BOS expects to increase the pool of competent providers of goods and services that can qualify for AfDB projects, thereby contributing to the efficient implementation and ultimate success of Bank Group-financed projects.

Program

The two-day event will consist of plenary sessions as well as one-one-one sessions to allow for more in-depth discussions on the various sectors, geographic distribution of projects etc.

The program will be built around the following parts:

1. Presentation by the Strategy and Operational Policy Department (SNSP).

- Overview of the Bank Group, its vision, strategy including emerging initiatives, policies as well as general operational activities highlighting the current lending program. (This will include information on projects in the pipeline for future financing).

2. Presentation by the Fiduciary and Financial Management and Procurement Policy Department (SNFI).

- Public and private sector business opportunities outlining the procurement rules and procedures, statistics on procurement under Bank Group financed projects, as well as the avenues for accessing opportunities.

3. Presentation by the various Departments conducting non-sovereign operations.

- Non-sovereign business opportunities highlighting the opportunity for private sector operations in Africa.

4. Presentations by relevant Sectoral and Regional Departments.

- Ongoing and potential operations in sectors of interest to the participants (including on Infrastructure and Industrialization; Power, Energy and Green Growth; Agriculture and Agro-Industry; Agriculture Finance and Rural Development, Water Development and Sanitation).

One-on-one Meetings

One-on-One Meetings will be held on Wednesday, 21 June from 10h15 to 18h00.

They will allow for in-depth bilateral discussions between the Bank staff and interested BOS participants.

However, participants must send us their requests for one-on-one meetings as soon as possible and indicate their area(s) of interest prior to the event.

Target participants

- Consultants and consulting firms
- Civil works contractors
- Manufacturers
- Suppliers
- Commercial attaches of Embassies



Practical information

AfDB addresses

The venue of the BOS is the Bank Headquarters:

Avenue Joseph Anoma

01 BP 1387 Abidjan 01

Côte d'Ivoire

Tél. +225 2026 1020



The Bank's other building is the CCIA Building:

Immeuble du Centre de commerce International d'Abidjan (CCIA)

Avenue Jean-Paul II

01 BP 1387 Abidjan 01

Côte d'Ivoire

Tél. +225 2026 3900



Registration

Participants are invited to register using this link, no later than 10 June 2017

https://frmb.afdb.org/?page=bos&subpage=event§ion=registration_bos&event_id=bos_event_all_2017

If you are having difficulty logging in, please contact us at BOS2017@afdb.org

General Visa Information

Entry into Côte d'Ivoire is subject to a visa, except for nationals of ECOWAS member countries, and countries that have signed special agreements with Côte d'Ivoire. A valid passport is required for entry into Côte d'Ivoire. The validity of passports must be for at least six months from the date of entry into Côte d'Ivoire.

Participants are requested to make their own arrangements for an entry visa to Côte d'Ivoire. If a letter of invitation is required to facilitate the obtaining of such a visa, please indicate this when registering online.

Countries whose nationals are exempt from Visa formalities in Côte d'Ivoire

<https://www.afdb.org/en/annual-meetings-2015/your-stay/the-republic-of-cote-d%e2%80%99ivoire/countries-exempt-from-visa-formalities-in-cote-d%e2%80%99ivoire/>

Additional information can be obtained at the following links:

https://www.embassypages.com/cotedivoire_fr

<http://www.diplomatie.gouv.ci/affaires.php?page=ann&lib=2>

Vaccinations

Côte d'Ivoire requires travelers entering the country to present a certificate of vaccination against yellow fever. Participants who do not have this certificate will be vaccinated on site at the health station of the Felix Houphouet Boigny International airport. The cost of vaccination is approximately 11 Euros.

Arrival and Transportation

The international airport is Felix Houphouet Boigny airport and many airlines have direct flights to and from Côte d'Ivoire. Several companies have scheduled flights to Europe from Abidjan: Air France; Royal Air Maroc; South African Airways; Corsair; Emirates; Brussels Airlines, Turkish Airlines, Tunis Air etc.

Additional information can be obtained at the following link:

<http://www.aeria-ci.com/>

<http://www.aeroport-abidjan.com/>

It should be noted that participants have to arrange their own travel from their respective countries and local transportation to the hotel of their choice from the airport. Taxis are available at the airport. If need be, taxi companies can be directly reached at the following links:

<http://afri-cab.com/en>

<http://www.taxijetci.com/>

We strongly recommend you to use a shuttle service of the hotel, if available.

Accommodation

We encourage participants to make their reservations in one of the following hotels, where we have secured a number of standard rooms at negotiated rates (the related registration forms are attached). In order to insure room availability at negotiated rates, it is highly recommended to make reservations as early as possible, and in any case by 10 June 2017.

Hotel TIAMA

Boulevard de la République, Abidjan Plateau, 04 BP 643 Abidjan 04

Tel: (+225)2031 3333

E-Mail: reservation.tiama@gmail.com

Tariff: approx. **Eur 168**

Distance from AfDB Headquarters: 800 m

<http://www.hotel.tiama.ci/en/>

Hotel IBIS PLATEAU

7, boulevard Roume, 04, Abidjan 1185, Côte d'Ivoire

Tel: (+225)2030 1600

E-Mail: H1146-SM@accor.com

Tariff: approx. **Eur 96**

Distance from AfDB Headquarters: 1.1 km

<http://www.ibis.com/gb/hotel-0732-ibis-abidjan-plateau/index.shtml>

IVOTEL

Avenue Terrasson de Fougères, Abidjan, Côte d'Ivoire

Tel: (+225)2025 6666

E-Mail: commercial@ivotel.com

Tariff: approx. **Eur 99**

Distance from AfDB Headquarters: 600 m

<http://www.ivotel.com/>

Hotel NOVOTEL

10 Avenue du General de Gaulle Plateau 01 BP 3718

Tel: (+225)2031 8020

E-Mail : H0481@accor.com

Tariff: approx. **Eur 160**

Distance from AfDB Headquarters: 600 m

<http://www.novotel.com/gb/hotel-0481-novotel-abidjan/index.shtml>

Hotel SEEN

Av. Lamblin / Rue Colomb Plateau Abidjan - Côte d'Ivoire

Tel: (+225)2002 0202

E-Mail: anna.tagba@seenhotels.com

Tariff: approx. **Eur 124**

Distance from AfDB Headquarters: 100 m

<http://www.seenhotels.com/fr/nos-hotels/seen-hotel-abidjan-plateau/#hotel>

Hotel IVOIRE

Boulevard Hassan II, Cocody 08 BP 01 Abidjan 08- Cote d'Ivoire

Tel: (+225) 2248 2626

E-Mail: H1146-SM@accor.com

Tariff: approx. **Eur 185**

Distance from AfDB Headquarters: 6 km

<http://www.sofitel.com/gb/hotel-8844-sofitel-abidjan-hotel-ivoire/index.shtml>



Useful information

Facilities

- The Bank's facilities are accessible to persons with disabilities and assistance will be provided if needed.

Security

- For security reasons, the presentation of a valid picture identification will be required to access the Bank.

Wi-Fi

- Wi-Fi will be available throughout the meeting venue. The login credentials will be provided to participants at the time of registration.

Travel and other costs

- While attendance to the event is free, AfDB does not cover the daily subsistence for the participants.
- Participants will likewise, be responsible for all travel-related costs for participation in the BOS. This includes return airfare, hotel accommodation, daily subsistence, ground transport, and visas, if required.
- Participants are expected to make their own arrangements for lunch. However, coffee breaks will be offered to all participants during the event at the venue of the event.

Documents for Download

- Agenda
- AfDB in brief
- The High 5 priorities of AfDB
- Annual Report 2016
- Investor presentation 2017

For more information, please contact us at:

BOS2017@afdb.org